



Project co-financed by the European
Regional Development Fund

MED Greenhouses
**“Green Growth through the capitalization of innovative
Greenhouses”**

Del 3.1.2 Development of Stakeholders & Beneficiaries Database

REGIONAL COUNCIL OF BERAT

Project Details:

Programme: **Interreg MED 2014-2020**

Priority Axis: **1. Promoting Mediterranean innovation capacities to develop smart and sustainable growth**

Objective: **1.1. To increase transnational activity of innovative clusters and networks of key sectors of the MED area**

Project Title: **Green Growth through the capitalization of innovative Greenhouses**

Project Acronym: **MED Greenhouses**

Reference No: **3082**

Lead Partner: **TEI of Thessaly**

Total Budget: **1,171,400 €**

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Deliverable Details

WP: **3 - Capitalising**

Activity: **3.1 – State of Play in Policies, Financing, Technologies & stakeholders**

Deliverable Title: **Development of Stakeholders & Beneficiaries database**

Responsible Partner: **TEI of Thessaly**

Involved Partners: **All**

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Contents

1. Introduction.....	3
2. Stakeholders/Beneficiaries of Greenhouse industry in Albania.....	4
2.1 Enterprises.....	5
2.2 Academia.....	22
2.3 Governmental bodies	29
2.4 Actors from Civil Society.....	41
3. Stakeholders Analysis	58
4. Conclusions.....	61

List of Diagrams

Diagram 1: Type of 4-helix actors (key identified actors).....	59
Diagram 2: Number of farmers according to farm size	60
Diagram 3: Level of impact of indentified stakeholders / beneficiaries (excluding farmers)	60

List of Tables

Table 1 – Enterprises of Greenhouse industry.....	5
Table 2 – Academic actors of Greenhouse industry.....	22
Table 3 – Governmental bodies of Greenhouse industry.....	29
Table 4 – Actors from Civil Society of Greenhouse industry.....	41
Table 5 – Analysis of stakeholders of the 4-helix	58

1. Introduction

The overall objective of the “MED Greenhouses” project is to improve eco-innovation capacities of public & private actors in the greenhouse/agriculture sector, through stronger transnational cooperation, knowledge transfer and better collaborative networks. The main beneficiaries will be Greenhouse Farmers, Businesses specialized in Agro-food and Greenhouse industry, Policy Makers - Unions of Agricultural Cooperatives, Research & Technology Institutes, etc.

WP3 “Capitalising”, aims at improving the existing innovative framework conditions in the MED area, providing tailored recommendations to stakeholders and favouring eco-innovative investments in the agricultural sector, and ii) creating synergies and cooperation mechanisms strengthening innovative clusters and networks.

Deliverable 3.1.2, presented through this report, aims at *developing a database of stakeholders and beneficiaries* in the involved area. The Regional Council of Berat aims to include in the activities of the project a wide range of stakeholders, including but not being limited to: national / regional / local public authorities such as ministries, regional agencies and municipalities; higher education institutes that specialize in the field of agriculture, agro-tourism and agro-industry; organizations supporting businesses and other non-government and/or non-profit organizations; small and medium businesses in the required area of expertise and the general public including farmers and greenhouse owners

2. Stakeholders/Beneficiaries of Greenhouse industry in Albania

This chapter maps the stakeholders and beneficiaries of innovative greenhouses in the Region of Berat and in Albania. The database consists of actors of the 4-helix, namely

- *Enterprises* including small and medium businesses, large companies, startups, and farmers. There are the main and highly important (private) actors which can greatly benefit from the project activities
- *Academia*, including universities, research institutes and other institutions focused on developing innovative techniques and methods related to the greenhouse industry and products
- *Government* institutions at a national, regional and local level such as ministries, regional councils, municipalities and other public bodies whose aim is to develop and implement policies that can affect the agriculture and greenhouses sector
- *Civil society* actors (including NGOs, associations, clusters, etc) are a valuable asset for the project as they play an important role in favoring or opposing policies that affect the greenhouses sector.

A thorough analysis of stakeholders and beneficiaries follows in the next section.

2.1 Enterprises

Table 1 – Enterprises of Greenhouse industry

Name of the Enterprise	Gjedra shpk
Contact details	Contact person: Gjergji Qose: Telephone/Fax: +355 3232565 Address: Ura Vajgurore, Berat, Albania
Size	Large company
Short presentation	Gjedra shpk is a medium sized company whose focus is the wild collection in the area, its processing and preparation for export. Main exported products are plants and spices
Offered services/products related to Agriculture/greenhouse industry	Wild collection, processing and export of medicinal plants and spices
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 Gjedra shpk is an important medium sized company in the field of agriculture. The scope of work of this company is important for the region, especially in terms of export
Name of the Enterprise	Lushnja Farmers' group
Contact details	Contact person: Agim Kadiu Telephone/Fax: +355 693857182 Address: Dushk, Lushnjë, Albania
Size	Large company
Short presentation	Cultivation of organic olive trees and processing of olive oil.
Offered services/products related to Agriculture/greenhouse industry	The group of Olive growers supplies with olives a processor and exporter of organic olive oil and additionally processes Extra virgin olive oil for the domestic market, trading in Healthy

	Corners in Tirana and Durrës.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 Lushnja Farmers Group is an important large company in the field of agriculture. Their focus is cultivation, processing and export of extra virgin olive oil. The company is located right next to the Region of Berat
Name of the Enterprise	Agim Pudja – “Tomadhea”
Contact details	Contact: Agim Pudja, General Director E-mail: a_pudja@yahoo.com Tel. +355 4 22 32 496 / +355686076622 Fax: +3554 2415 890 Web: www.tomadhea.com Address: Sheshi Rilindja, P. 129, nr. 18, Tirana, Albania
Size	Large company
Short presentation	Tomadhea is a large enterprise focused on cultivation, wild collection, processing, and export of medicinal and aromatic plants and mushrooms
Offered services/products related to Agriculture/greenhouse industry	Cultivation, wild collection, processing, and export of medicinal and aromatic plants and mushrooms
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Tomadhea is a large company whose impact in the field of agriculture is notable. The company works mainly in the Region of Tirana.

Name of the Enterprise	Lefter Vrapì
Contact details	Address: Drenovice, Ura Vajgurore Phone: 0683770314
Size	Large company
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Enterprise	Fatos Zeka
Contact details	Address: Samaticece, Ura Vajgurore Phone: 0684060788
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The company has an important impact for the project as it serves as a collection point for greenhouses' products

Name of the Enterprise	Nurçe Oshafi
Contact details	Address: Samatice, Ura Vajgurore Phone: 0682806034
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Enterprise	Mystehak Goga
Contact details	Address: Goriçan, Ura Vajgurore Phone: 0694649632
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The company has an important impact for the project as it serves as a collection point for greenhouses' products

Name of the Enterprise	Asqeri Tafa
Contact details	Address: Goriçan, Ura Vajgurore Phone: 0683611918
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Enterprise	Lorenc Hatia
Contact details	Address: Rërëz, Kuçovë Phone: 0692235095
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The company has an important impact for the project as it serves as a collection point for greenhouses' products

Name of the Enterprise	Shkelqim Barjami
Contact details	Address: Samatice, Urga Vajgurore Phone: 0682955594
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Enterprise	Viktor Toska
Contact details	Address: Rërëz, Kuçovë Phone: 0682639452
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The company has an important impact for the project as it serves as a collection point for greenhouses' products

Name of the Enterprise	Aleksander Shehu
Contact details	Address: Drenovice, Ura Vajgurore Phone: 0693800495
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Enterprise	Mustafa Goga
Contact details	Address: Gorican, Ura Vajgurore Phone: 0692321087
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The company has an important impact for the project as it serves as a collection point for greenhouses' products

Name of the Enterprise	Luan Tafa
Contact details	Address: Drenovice, Ura Vajgurore Phone: 0692878572
Size	SME
Short presentation	It serves as a collection point for farmers and also the company exports its products outside Albania
Offered services/products related to Agriculture/greenhouse industry	Collection point for greenhouses' products Export of greenhouse products
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 The company has an important impact for the project as it serves as a collection point for greenhouses' products
Name of the Farmer	Luto Goga
Contact details	Address: Poshnje, Ura Vajgurore Telephone: 0684073800
Size	3.0 ha
Short presentation	A farmer with a (relatively) large sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5 Considering the size of the greenhouse, this farmer is considered an important factor for the project.
Name of the Farmer	Astrit Zeka
Contact details	Address: Drenovice, Ura Vajgurore Telephone: 0682212477
Size	2.7 ha

Short presentation	A farmer with a (relatively) large sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5 Considering the size of the greenhouse, this farmer is considered an important factor for the project.
Name of the Farmer	Ardian Mbërsi
Contact details	Address: Drenovice, Ura Vajgurore Telephone: 0692408287
Size	2.2 ha
Short presentation	A farmer with a (relatively) large sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5 Considering the size of the greenhouse, this farmer is considered an important factor for the project.
Name of the Farmer	Luto Sinani
Contact details	Address: Poshnje, Ura Vajgurore Telephone: 0684510992
Size	1.4 ha
Short presentation	A farmer with a (relatively) medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster	4

(1 Low – 5 high)	Considering the size of the greenhouse, this farmer is considered a valuable factor for the project.
Name of the Farmer	Mikail Cibuku
Contact details	Address: Otllak, Berat Telephone: 0684161728
Size	1.1 ha
Short presentation	A farmer with a (relatively) medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 Considering the size of the greenhouse, this farmer is considered a valuable factor for the project.
Name of the Farmer	Edmond Oshafi
Contact details	Address: Samatice, Ura Vajgurore Telephone: 0683362539
Size	1.1 ha
Short presentation	A farmer with a (relatively) medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 Considering the size of the greenhouse, this farmer is considered a valuable factor for the project.

Name of the Farmer	Dritan Sula
Contact details	Address: Goriçan, Ura Vajgurore Telephone: 0692075314
Size	1 ha
Short presentation	A farmer with a (relatively) medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	4 Considering the size of the greenhouse, this farmer is considered a valuable factor for the project.
Name of the Farmer	Bledi Nona
Contact details	Address: Otlak, Berat Telephone: 0682309098
Size	0.8 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Luan Bilçari
Contact details	Address: Otlak, Berat Telephone: 0682320585

Size	7
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Fatos Kanaçi
Contact details	Address: Otlak, Berat Telephone: 0694890752
Size	0.6 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Luftar Hatija
Contact details	Address: Rërëz, Ura Vajgurore Telephone: 00688352442
Size	0.5 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse

Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Bujar Zeka
Contact details	Address: Kutalli, Ura Vajgurore Telephone: 0683271815
Size	0.5 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Artan Hoxha
Contact details	Address: Pobrat, Ura Vajgurore Telephone: 0684073804
Size	0.5 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster	3

(1 Low – 5 high)	Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Hysen Ibrahim
Contact details	Address: Poshnje, Ura Vajgurore Telephone: 0698324432
Size	0.5 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Ervis Hada
Contact details	Address: Goričan, Ura Vajgurore Telephone: 0693988129
Size	0.5 ha
Short presentation	A farmer with a (relatively) small to medium sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality

Name of the Farmer	Klement Mema
Contact details	Address: Gajd, Ura Vajgurore Telephone: 0695748009
Size	0.4 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Elham Azizi
Contact details	Address: Poshnje, Ura Vajgurore Telephone: 0692525106
Size	0.4 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Riza Hysi
Contact details	Moravë, Berat Telephone: 0682267761
Size	0.4 ha

Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Agush Kanaçi
Contact details	Address: Dushnik, Berat Telephone: 0692653518
Size	0.4 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Sadik Cjapi
Contact details	Address: Hing, Ura Vajgurore Telephone: 0693423160
Size	0.3 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables


Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Bardhyl Kanaçi
Contact details	Address: Dushnik, Berat Telephone: 0693393065
Size	0.3 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that can potentially benefit from the project activities and grow in size and quality
Name of the Farmer	Fatmir Telo
Contact details	Address: Pashalli, Ura Vajgurore Telephone: 0692256648
Size	0.2 ha
Short presentation	A farmer with a (relatively) small sized greenhouse
Offered services/products related to Agriculture/greenhouse industry	Various types of vegetables
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Considering the size of the greenhouse, this farmer is considered an actor that


	can potentially benefit from the project activities and grow in size and quality
Name of the actor	 U.S. Agency for International Development
Contact details	Email: open@usaid.gov Telephone/Fax: +355 69 207 4227 Website: https://www.usaid.gov/albania/program-updates Address: Rr. Dervish Hima, Kulla 1, Kati 10, Tirana, Albania
Legal Status	International Cooperation Agency
Short presentation	USAID leads international development and humanitarian efforts to save lives, reduce poverty, strengthen democratic governance and help people progress beyond assistance.
Offered services/products related to Agriculture/greenhouse industry	USAID has offered assistance and financial aid for farmers in Gorican village in Berat region since 2003, by a project implemented by "Hortigor" association. The main purpose of this investment has been to increase the quality and quantity of greenhouse production for domestic consumption and for export purposes.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5

2.2 Academia


Table 2 – Academic actors of Greenhouse industry






Name of the actor	 The Agricultural University of Tirana
Contact details	Contact person: Prof. Dr. Fatbardh Sallaku Email: info@ubt.edu.al Telephone/Fax: +35547200874 Website: http://ubt.edu.al Address: Kodër Kamëz, SH1, Tiranë 1000, Albania
Legal Status	Public University and Research Center
Short presentation	A unique center for undergraduate and graduate studies, scientific research, training and extension in the area of agriculture and food (Agronomy, Horticulture and Plant Protection, Agribusiness, Economy and Agrarian Policy, Agro-Environment and Ecology, Agro-food Technology, Animal Husbandry and Business, Aquaculture)
Offered services/products related to Agriculture/greenhouse industry	Scientific research in the field of agriculture / greenhouses Training and consultations Development of innovative technologies and methods
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Agricultural University of Tirana is the most important research institute in the field of agriculture, focused on educating young generations and performing state of the art research
Name of the actor	Institute of Economic Studies and Knowledge Transfer
Contact details	Contact person: Agrim Rrapaj Email: infokash@yahoo.com Telephone/Fax: +3552229555

	<p>Website: http://www.kash.org.al</p> <p>Address: Mine Peza Street, 87/3, Tirana, Albania</p>
Legal Status	Private organization
Short presentation	IESKT helps to best understand the laws of agriculture development and rural development in Albania. Its mission is to seek and increase the capacity of public and private actors related to agriculture and rural development.
Offered services/products related to Agriculture/greenhouse industry	The Institute of Economic Studies and Knowledge Transfer Provides reliable information and solutions, both for public actors and private actors. This would contribute to evidence-based decision-making. On the other hand, ISETNJ aims to increase the capacity of public and private actors, considering that human capital is the most precious asset of a society.
Registration in any Agriculture Cluster/association	No
Impact Level to project Cluster (1 Low – 5 high)	4 The Institute of Economic Studies and Knowledge Transfer is an highly important private organization whose focus is to share and transfer state of the art knowledge to the interested parties in the field of agriculture
Name of the actor	 <p>Council of Albanian Agro-businesses</p>
Contact details	<p>Contact person: Agrim Rrapaj</p> <p>Email: infokash@yahoo.com</p> <p>Telephone/Fax: +3552229555</p> <p>Website: http://www.kash.org.al</p> <p>Address: Mine Peza Street, 87/3, Tirana,</p>

	Albania
Legal Status	Private
Short presentation	National private organizations in support of farmers and greenhouse owners that aim to provide a wide range of services to deal with the challenges they face
Offered services/products related to Agriculture/greenhouse industry	Information, training, consultation Identification of key financial opportunities and funding schemes Provides a common ground for encouraging collaboration between farmers and greenhouses owners
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Council of Albanian Agro-businesses is an important private institute focused on communication and collaboration between farmers and greenhouse owners to help them deal with the numerous challenges they face
Name of the actor	Institute of Biological Farming
Contact details	Contact person: Asc. Prof. Dr. Enver Isufi Email: eisufi@ibb-albania.org Website: http://www.ibb.al Address: Rr. "Tirana" Shkozë – Durrës
Legal Status	Public
Short presentation	Consultations for organic and integrated agriculture operators and training of agricultural specialists and farmers.
Offered services/products related to Agriculture/greenhouse industry	"Biological agriculture is the agricultural system that uses harmless material bases for people, other living things and the environment in general, and harmonizes the economic, ecological and social interests for today's and future

	generations"
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	3 The Institute of Biological Farming plays an important role in the agriculture sector by providing consultations and training for farmers and greenhouse owners.
Name of the actor	 <p>University of Tirana Faculty of Natural Sciences Department of Biotechnology</p>
Contact details	<p>Contact person: Prof. Dr. Klementina Puto Email: klementina.puto@fshn.edu.al Telephone/Fax: +35542229590 Website: http://www.fshn.edu.al Address: Zogu I Boulevard, Tirana</p>
Legal Status	Public
Short presentation	The Department of Biotechnology at the Faculty of Natural Sciences is focused in state of the art research in the fields of Biotechnology, Molecular, Biophysics, Mutagenesis, Plant Physiology, Microbiology, Cytology and Histology, Laboratory of In vitro Cultures,
Offered services/products related to Agriculture/greenhouse industry	The aim is to identify biotechnology developments in our country and beyond; Integrating local capacities in the field of biotechnology; Creating new collaborations with local and foreign institutions in the framework of research projects, teaching, and industry applications;
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 The Department of Biotechnology at the


	Faculty of Natural Sciences provides valuable scientific research in the field of agriculture and greenhouses
Name of the actor	MedAlb Institute 
Contact details	Contact person: Luan Ahmetaj : Telephone/Fax: .(+355) 68 228 0019 Website: http://medalbinstitut.com Address: Rr. Shefqet Ndroqi Nr.185 Tirane
Legal Status	Private nonprofit organization
Short presentation	The group is composed of farmers, agronomists, forest engineers, botanists, economists, biologists and conducts its activities to the entire territory of the Republic of Albania.
Offered services/products related to Agriculture/greenhouse industry	An important research, scientific and applicable center in Albania on medicinal plants sector and the sustainable management of other natural resources such as land, water, biodiversity and renewable energy, in order to contribute as for a more sustainable and harmonious coexistence between people and nature in our country.
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 An important research, scientific and applicable center in Albania on medicinal plants sector and the sustainable management of other natural resources
Name of the actor	University Fan S. Noli, Korça Faculty of Agriculture


Contact details	Contact person: Prof. as. Dr. Gjergji Mero Email: gmero@unkorce.edu.al Telephone/Fax: +355 822 48945 Website: http://www.unkorce.edu.al/ Address: Universiteti Fan Noli, Korçe
Legal Status	Public
Short presentation	Faculty of Agriculture has prepared specialists in different fields of General Agronomy; such as Agronomy Engineers in Agro - Nutrition and Horticulture specialties, Agronomy Engineers in Horticulture and Agro-business Economy specialties.
Offered services/products related to Agriculture/greenhouse industry	By responding to the needs of the production technology of industrial plants, fruit and vegetable processing, livestock production, implementing of agriculture machinery, important attention is paid to management and marketing of these products
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Faculty of Agriculture in University Fan Noli is an important research oriented public institution whose objective is to provide state of the art research while focusing on addressing practical problems
Name of the actor	Academy of sciences of Albania  AKADEMIA E SHKENCËVE E SHQIPËRISË ACADEMY OF SCIENCES OF ALBANIA 
Contact details	Contact person: Prof. as. Dr. Gjergji Mero Email: vasil.tole@akad.gov.al Telephone/Fax: +355 4 222 74 76, + 355 4 222 74 76 Website: http://www.akad.gov.al Address: Shëtitörja Murat Toptani, Tiranë 1000, Albania



Legal Status	Public
Short presentation	The Academy has been founded in 1972 and it is the most important scientific institution of Albania. It is composed by two sections: social Sciences and Albanological Section, Natural and Technical Sciences Section.
Offered services/products related to Agriculture/greenhouse industry	The Academy plays an important role in implementing projects of technological and innovation development and publishing research projects.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	4


2.3 Governmental bodies

Table 3 – Governmental bodies of Greenhouse industry

Name of the actor	 Ministry for Agriculture and Rural Development
Contact details	Contact person: Niko Peleshi Telephone/Fax: +355 2 22 51 05 Website: www.bujqesia.gov.al Address: Sheshi Skënderbej 2, Tirana 1000
Short presentation	National Public Authority in charge of - regulation of the economic activity in the agricultural sector of the country with a purpose of increasing the sector's production capacity. - responsible for agriculture, rural development, food safety and consumer protection, fisheries and aquaculture, and waters administration
Offered services/products related to Agriculture/greenhouse industry	Regulation of the economic activity in the agricultural sector Proposes and implements policies and legislation in the field of agriculture and greenhouses


	Offers financial opportunities and schemes for farmers, small and medium businesses and large enterprises
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Ministry for Agriculture and Rural Development is the main and most important public / governmental body in the field of agriculture and greenhouses
Name of the actor	 Ministry for Tourism and Environment
Contact details	Contact person: Roven Moçka Email: rovena.moçka@turizmi.gov.al Website: http://mjedisi.gov.al Address: Sheshi Skënderbej, Tirana 1000
Short presentation	National public authority in charge of <ul style="list-style-type: none"> - regulation for the environmental protection - sustainable use of natural resources - promotion of renewable resources - protection of nature and biodiversity - sustainable development and management of forestry and pastures monitoring of waters quality
Offered services/products related to Agriculture/greenhouse industry	Proposes and implements policies and legislation in the field of tourism, environment, and also agriculture. Offers financial opportunities and schemes for farmers, small and medium businesses and large enterprises
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 The Ministry for Tourism and Environment is an important public / governmental body in the field of tourism and environment, which relates to the agriculture sector especially

	because of the agricultural tourism
Name of the actor	 Agency for Rural and Agricultural Development
Contact details	Contact person: Frida Krifca Email: info@azhbr.gov.al Telephone/Fax: +355 4 22 28 318 Website: http://azhbr.gov.al/ Address: Rruga "Muhamet Gjolllesha", NR.56, Tirane, Shqiperi
Short presentation	- National agency for supporting farmers and offering consultative services Provides information regarding financial opportunities, various applications, and support in key areas of rural development
Offered services/products related to Agriculture/greenhouse industry	Support farmers in identifying financial schemes and opportunities Provides information and consultation for farmers, SMEs and large enterprises
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Agency for Rural and Agricultural Development is a national informative and consultative agency which helps farmers and businesses to develop, grow, share knowledge and identify financial opportunities
Name of the actor	 National Food Authority
Contact details	Contact person: Agim Ismaili Email: info@aku.gov.al Telephone/Fax: +355 42 254 052 Website: www.aku.gov.al Address: Rruga Myslym Keta, Tiranë
Legal Status	Public
Short presentation	National public authority in charge of

	improving nutrition and health outcomes of the population; Develop food production systems based on agricultural diversification, conservation of water, and efficient use of land; Adapt international standards of food safety and quality for a healthy, market-oriented food supply chain
Offered services/products related to Agriculture/greenhouse industry	Propose and implement policies in the field of agriculture, conservation of water and efficient use of land Offers support and enforces the law for farmers and enterprises
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	3 The Institute of Food and Agriculture Safety is an important national public authority that plays a key role in agricultural diversification and development by engaging all interested parties in different manners
Name of the actor	 Agjencia Kombëtare e Mjedisit National Agency of Environment
Contact details	Contact person: Edison Konomi Email: info@akm.gov.al Telephone/Fax: +355 4 237 1237 Website: http://www.akm.gov.al/ Address: Rruga "Sami Frashëri", Nr. 4, Tiranë
Short presentation	-A government agency under the supervision of the Ministry of Environment. It is dedicated to improving, conserving and promoting the country's environment and striving for environmentally sustainable development with sound, efficient resource management
Offered services/products related to Agriculture/greenhouse industry	It is a national agency that plays an important role in the field of agricultural tourism. Proposes and implements policies and


	legislation that can impact the agriculture / greenhouses sector
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	2 The National Agency for Environment plays an important role at a national level. However, it is mainly focused on the environment and not directly to agriculture and greenhouses
Name of the actor	Regional Directory of Agriculture
Contact details	Contact person: Vladimir Frashëri Email: Telephone/Fax: 032234017 Cell: 069 21 71 490 Website: http://www.bujqesia.gov.al/db-berat/ Address: Lagjia "30 vjetori", Rr. KoliZesho
Short presentation	A regional public authority with the objective of creating a united and prosperous agricultural sector where people, livelihoods and natural resources are in a perfect balance. <ul style="list-style-type: none"> - Growing the economy - Job creation - Economic empowerment
Offered services/products related to Agriculture/greenhouse industry	Proposes and implements policies, regulations and legislations in the field of agriculture. Is is the most important regional public body in the field of agriculture Offers information, consultation, enforces the law, offers financial schemes and opportunities
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 The Regional Directory of Agriculture is the most important regional public body in the sector and plays a crucial role in dealing with farmers, SMEs and large enterprises in the


	field of agriculture
Name of the actor	Regional Directory of Environment
Contact details	<p>Contact person: Petraq Toli</p> <p>Email: arm.berati@gmail.com</p> <p>Telephone/Fax: 0672036463</p> <p>Website: drmberat@akm.gov.al</p> <p>Address: Lagjia "30 vjetori" Berat</p>
Short presentation	Regional public authority in charge of Environment protection, preservation and development
Offered services/products related to Agriculture/greenhouse industry	A regional public authority that plays a role in the development of tourism-related agricultural products and services
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	<p>3</p> <p>It is mainly focused on the environment and not directly to agriculture and greenhouses, yet, it collaborates and affects especially the tourism-related agricultural products</p>
Name of the actor	Agency for the Development of Regions
Contact details	<p>Contact person: Agron Haxhimali</p> <p>Email: aam@albmail.com</p> <p>Telephone/Fax: 04 246 8492</p> <p>Website: aam.org.al/en/contact/</p> <p>Address: St. "Skerdilajd Llagani", Tower no. 1, App. 33, Tirana, Albania</p>
Short presentation	Interregional public authority that aims to facilitate cooperation between regions in order to ensure the social economic development of the regions
Offered services/products related to Agriculture/greenhouse industry	<p>It is an interregional public authority that is focused on the economic development of the regions, including the agricultural sectors</p> <p>Offers information, consultation, law</p>

	enforcement and financial schemes and opportunities for farmers, SMEs and enterprises
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 An interregional public authority that proposes and implements policies related to the agricultural sector while offering consultation and presenting financial schemes and opportunities
Name of the actor	 Municipality of Berat
Contact details	Contact person: Dionisa Sinjari Email: sinjari.dionisa@gmail.com Telephone/Fax: 00355(0) 2 32 34 935 Website: http://bashkiaberat.gov.al/ Address: BulevardiRepublika, Berat
Short presentation	Local public authority, part of the Region of Berat, in charge of developing and implementing policies that ensure the well being of the citizens and their social, economical and cultural progress and prosperity
Offered services/products related to Agriculture/greenhouse industry	The municipality of Berat is an important factor in the field of agriculture. It provides services and consultations for farmers and businesses, enforces the law and proposes and implement legislation
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 Provides services and consultation, enforces the law and provides financial tools and schemes that can help farmers grow and develop

Name of the actor	 Municipality of Kuçova
Contact details	Contact person: Bardhyl Sula Email: bardhysula@yahoo.com Telephone/Fax: 0035531123306 Website: www.bashkiakucope.gov.al Address: Sheshi 18 Tetori, Kuçovw
Short presentation	Local public authority, part of the Region of Berat, in charge of developing and implementing policies that ensure the well being of the citizens and their social, economical and cultural progress and prosperity
Offered services/products related to Agriculture/greenhouse industry	The municipality of Kuçova is an important actor in the field of agriculture. It provides services and consultations for farmers and businesses, enforces the law and proposes and implement legislation
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 Provides services and consultation, enforces the law and provides financial tools and schemes that can help farmers grow and develop
Name of the actor	 Municipality of Ura Vajgurore
Contact details	Contact person: Fatime Plaku Email: bashkia@uravajgurore.gov.al Telephone/Fax: +35536122468 Website: http://uravajgurore.gov.al/ Address: Lagjia 18 Tetori, Rruga Dimal
Short presentation	Local public authority, part of the Region of Berat, in charge of developing and

	implementing policies that ensure the well being of the citizens and their social, economical and cultural progress and prosperity
Offered services/products related to Agriculture/greenhouse industry	The municipality of UraVajgurore is an important actor in the field of agriculture. It provides services and consultations for farmers and businesses, enforces the law and proposes and implement legislation
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 Provides services and consultation, enforces the law and provides financial tools and schemes that can help farmers grow and develop
Name of the actor	 Municipality of Poliçan
Contact details	Contact person: Arlind Metani Email: njvbashkiapolican@gmail.com arlindm92@live.com arlindm1992@gmail.com Telephone/Fax: 00355 (0) 696454930 Tel: 036824200 Website: www.bpe.al Address: Lagjia "Qendër" Poliçan, 5404, Poliçan
Short presentation	Local public authority, part of the Region of Berat, in charge of developing and implementing policies that ensure the well being of the citizens and their social, economical and cultural progress and prosperity
Offered services/products related to Agriculture/greenhouse industry	The municipality of Poliçan is an important actor in the field of agriculture. It provides services and consultations for farmers and

	businesses, enforces the law and proposes and implement legislation
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 Provides services and consultation, enforces the law and provides financial tools and schemes that can help farmers grow and develop
Name of the actor	 Municipality of Skrapar
Contact details	Contact person: Nesim Spahiu Email: info@bashkiaskrapar.gov.al Telephone/Fax: 0035312 22512 Website: https://bashkiaskrapar.gov.al/ Address: Bashkia Skrapar
Short presentation	Local public authority, part of the Region of Berat, in charge of developing and implementing policies that ensure the well being of the citizens and their social, economical and cultural progress and prosperity
Offered services/products related to Agriculture/greenhouse industry	The municipality of Skrapar is an important actor in the field of agriculture. It provides services and consultations for farmers and businesses, enforces the law and proposes and implement legislation
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 Provides services and consultation, enforces the law and provides financial tools and schemes that can help farmers grow and develop
Name of the actor	Regional Food Authority

Contact details	Contact person: Ardit Kanaci Email: ardit.kanaci@aku.gov.al Telephone/Fax: 032 232 941 Website: http://aku.gov.al Address:: Adresa: Lagja "30 Vjetori", Berat
Short presentation	Regional agency with the clear objective of increasing the oversight and control of food quality and safety in the country.
Offered services/products related to Agriculture/greenhouse industry	Oversights and controls food quality to ensure high standards Ensures safety of agricultural products
Registration in any Agriculture Cluster/association	Yes / No
Impact Level to project Cluster (1 Low – 5 high)	3 The Regional Food Authority plays a moderate role in the agricultural sector. Its main focus is to ensure the quality and safety of the produced food
Name of the actor	Municipality of Fier, Albania 
Contact details	Contact person: Z.Armando SUBASHI Email: info@bashkiafier.gov.al Telephone/Fax: 0342333333 Website: http://bashkiafier.gov.al/ Address:: Adresa: Lagja "30 Vjetori", Berat
Short presentation	The Municipality of Fier is providing high quality and timely services to citizens and local business, by promoting and encouraging sustainable local economic development with focus in small medium agricultural and agri-food enterprises, application of innovative strategies and technologies in the agri-food sectors, clustering, export-oriented branding and marketing of the local production.

	Municipality of Fier is one of the biggest and most important Local Government Institutions in Albania.
Offered services/products related to Agriculture/greenhouse industry	Fier is one of the largest agricultural areas in Albania, leading both production and innovation at national level. Municipality of Fier has a land area of 38493 hectares with favorable climatic conditions for the cultivation of agricultural crops (cereals, vegetables, fruit trees, olives and vineyards) with average farm size of 1.42 ha.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	The Albania Agribusiness Support Facility (AASF) 
Contact details	Email: info@aasf.com.al Telephone/Fax: +355 69 294 1513 Website: www.aasf.com.al Address: Rr. Andon Zako Çajupi, No.7 Tiranë, Albania
Legal Status	Financial Service
Short presentation	The Albania Agribusiness Support Facility (AASF) is a financing framework developed by European Bank for Reconstruction and Development (EBRD) in cooperation and with support from the Government of Albania, which started its activity in 2016. The objective of the facility is to motivate Albanian financial institutions to support agriculture and agribusinesses.
Offered services/products related to Agriculture/greenhouse industry	AASF offers financial and technical support. AASF provides access to finance for the agribusiness sector in two ways: senior loans and/or portfolio risk sharing to both MFIs and banks. AASF represents an innovative financial

	instrument to encourage lending by financial institutions to the whole agribusiness value chain. The final beneficiaries of AASF are farmers, entrepreneurs and companies that are engaged in primary agriculture, agricultural equipment production and trade, logistics, agribusiness service providers, agricultural processing, wholesale as well as retail traders.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5

2.4 Actors from Civil Society

Table 4 – Actors from Civil Society of Greenhouse industry

Name of the actor	Chamber of commerce
Contact details	<p>Contact person: Klotilda Binjaku</p> <p>Email: klotilda_binjaku@cci.al</p> <p>Telephone/Fax: 00 355 (0) 45 800 932</p> <p>Website: www.cci.al</p> <p>Address: Rruga "Kavajes", Nr. 6, Tirane, Albania</p>
Legal Status	Private
Short presentation	<p>Business support organization to promote the business interests of the private sector;</p> <p>To further the economic development and to ensure the provision of services and utilities essential to such development;</p> <p>To provide a representative body for business people with which government can consult; To promote, support or oppose legislation or other measures affecting the business community; To promote the economic viability of the area, so those current businesses will grow and new ones will be developed</p>

	locally;
Offered services/products related to Agriculture/greenhouse industry	<p>Promote interests of the agriculture and greenhouses sectors along with other businesses</p> <p>Provide a representative body for SMEs and large enterprises</p> <p>Promote, support or oppose legislation in the agricultural sector</p>
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1-Low, 2-Moderate, 3-High, 4-Very high)	<p>5</p> <p>The Chamber of Commerce is an important representative body that can negotiate with governmental authorities and support the best interests of businesses</p>
Name of the actor	The Albanian Agro-business Council
Contact details	<p>Contact person:</p> <p>Email: contact@invest-in-albania.org</p> <p>Website: https://invest-in-albania.org</p> <p>Address: Rr. ReshitCollaku (TekShallvaret)</p> <p>Pallati Nr 36 Kati 12, 13 dhe 14</p>
Legal Status	Private
Short presentation	A national non-governmental organization that offers support and provides services for farmers, agro-businesses and other interested parties
Offered services/products related to Agriculture/greenhouse industry	<p>Information, support, consultation, and services for farmers and agro-businesses.</p> <p>A representative body in the field of agriculture</p> <p>Collaborates with farmers, greenhouses owners and SMEs to propose policies and regulations</p>
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster	5

(1-Low, 2-Moderate, 3-High, 4-Very high)	The Albanian Agro-business Council plays an important role into forming a representative body that has the clear objective of defending the best interest of farmers, greenhouse owners and enterprises.
Name of the actor	National Organization of Albanian Agriculture
Contact details	Contact person: Email: Telephone/Fax: Website: Address:
Legal Status	Private
Short presentation	A non-governmental organization that acts on a national level to provide a common framework that stimulates policy development for the benefit of all agriculture interested parties
Offered services/products related to Agriculture/greenhouse industry	Stimulates policy development by proposing, implementing and opposing various regulations and legislations. Represents agricultural-related businesses Offers information, training and other valuable services
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1-Low, 2-Moderate, 3-High, 4-Very high)	4 The organization acts on a national level, therefore its impact in stimulating the implementation of good policies is considerable
Name of the actor	Farmers Union
Contact details	Contact person: Email:

	Telephone/Fax: Website: Address:
Legal Status	Private
Short presentation	National and regional organization that has the objective of protecting and advancing the interests of communal as well as commercial farmers to promote the development of a viable farming industry in order to improve rural community's standard of living; and enhance rural farming
Offered services/products related to Agriculture/greenhouse industry	Protecting and advancing the interest of farmers Representing farmers with third parties or governmental and public authorities Improve farming standards Identify financial schemes and funds
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1-Low, 2-Moderate, 3-High, 4-Very high)	4 The farmers union is a high impact representative private body that plays an important role in proposing and implementing policies that bring sustainable development for farmers, greenhouses owners, SMEs and enterprises
Name of the actor	Association of Albanian Horticulture
Contact details	Contact person: Tritan Cako Email: abmc@abmc.org.al Telephone/Fax: 355 682027184 Website: http://abmc.org.al Address: Rr. "Mine Peza", Pallati 87/3 Hyrja 1, Kati 1 Tiranë, Albania


Legal Status	Public
Short presentation	Protection of agro-business interests; Info communication for members; Training and qualification of members;
Offered services/products related to Agriculture/greenhouse industry	HABA is an association of Albanian fruit and vegetable businessmen, which aims to develop effective and professional businesses. It tries to promote agriculture, which is active, profitable, professional, and environmentally sensitive.
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	4 The Association of Albanian Horticulture is an important and valuable private body that plays a vital role in horticulture development.
Name of the actor	Organic Agriculture Association (OAA)
Contact details	Contact person: Lavdosh Ferruni Email: customer-email @organic.org.al Website: www.organic.org.al
Legal Status	Private
Short presentation	OAA was established by a group of 22 agricultural specialists and farmers. The roots of membership are farmers and groups of farmers, who are already organic or becoming organic. Also, members are university teachers, researchers, businessmen and other individuals involved or willing to join the organic movement in Albania. OAA has a network of experts in agriculture and rural development all over the country, who are time after time activated
Offered services/products related to	Information, support for farmers;




Agriculture/greenhouse industry	knowledge exchange and transfer
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	3 The Organic Agriculture Association is an important private organization whose main objective is to stimulate the production of organic agriculture. It plays a vital role in sharing and transferring expert knowledge
Name of the actor	Council of Agro-business Albania
Contact details	Contact person: Agim Rrapaj Email: infokash@yahoo.com Telephone/Fax: +355 2229555 Website: http://www.kash.org.al Address: Rr Mine Peza, pall 87/3 hyrja 1 kati 1
Legal Status	Private
Short presentation	Consists of national agribusiness, agro-tourism, micro-credit associations and Agribusiness Regional Councils.
Offered services/products related to Agriculture/greenhouse industry	The main focus of their activity in the fields of agriculture, livestock, fisheries, food, agro-processing, agribusiness, agro-tourism, microfinance etc.
Registration in any Agriculture Cluster/association	Yes/No
Impact Level to project Cluster (1 Low – 5 high)	5 A private network of bodies capable of favoring and/or opposing policies that affect the greenhouses and agriculture sector. It plays a vital role in creating a framework for collaboration for farmers.
Name of the actor	Albanian Olive Oil Association (AOA)
Contact details	Contact person: Fabio Marchio


	Email: aoa.albania@yahoo.com Telephone/Fax: 068 40 94 211 / 068 40 94 219 Website: http://www.ulivita.it Address: Rr. "Mine Peza", Kati 1, Tirana, ALBANIA
Legal Status	Private
Short presentation	The mission of the Association of Albanian Oil "AOA" is to support local producers of olive oil through advocacy and technical protection to preserve tradition in the production of olive oil and to help or support the health of consumers and ensure quality olive oil products in Albania.
Offered services/products related to Agriculture/greenhouse industry	It supports the promotion of best practices to help companies of the association, to be more competitive and effective on the market. Find and collect the products and services of interest to members of the association, including training, seminars, educational materials, technical advice, publications, various other networks.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	2 Although highly important in its own activities this association plays a minor role in the framework of the project's objectives
Name of the actor	Albanian Network for Rural Development Association
Contact details	Contact person: Sotirag Hroni Email: info@anrd.al Telephone/Fax: +355 (04) 2400241 Website: www.anrd.al Address: Rr. Shenasi Dishnica, Nd.35, H.1,


	1017
Legal Status	Private
Short presentation	It promotes and implements community-led rural development through advocacy and initiatives in the design and implementation of sustainable rural development policies with a view to improving the quality of life of rural communities in Albania
Offered services/products related to Agriculture/greenhouse industry	It provides strategic direction, guidance and advice in line with the Network's priorities and other relevant issues in rural development practice.
Registration in any Agriculture Cluster/association	Private
Impact Level to project Cluster (1 Low – 5 high)	3 An important private organization that can play a moderate role in the project activities, especially in the field of expertise and knowledge sharing
Name of the actor	Albinspekt
Contact details	<p>Contact person: Florian Paspali, Email: contact@albinspekt.com Telephone/Fax: +355 (0) 68 90 03 637 + 355 44806018 Website: www.albinspekt.com Address: Rr.e Kavajes, Ndertesa 132, Hy.9, Ap.43, 1023 Tirana, Albania(perball pallatit me shigjeta)</p>
Legal Status	Non governmental
Short presentation	It is a non-governmental organization – centre for inspection/certification.
Offered services/products related to Agriculture/greenhouse industry	Albinspekt's mission is the development of certification services and structures to boost the production and commercialization of agricultural quality



	products from Albania
Registration in any Agriculture Cluster/association	No
Impact Level to project Cluster (1 Low – 5 high)	2 Although highly important in its own activities this association plays a minor role in the framework of the project's objectives
Name of the actor	Albanian Local Capacity Development Foundation  <small>ALBANIAN LOCAL CAPACITY DEVELOPMENT FOUNDATION</small>
Contact details	Email: info@alcdf.org Telephone: +355 4 45 18 628 Website: https://www.alcdf.org/contact Address: Bulevardi Bajram Curri, Rr. Shyqyri Ishmi, Pll. "Shpresa", Nr 22/5, Tirane, AL
Legal Status	non-profit organisation
Short presentation	It is a non-profit organization founded by a group of organizations interested in Albanian rural areas. It is part of a Local Capacity Development Facilities network of more than 15 countries.
Offered services/products related to Agriculture/greenhouse industry	The ALCDF experience is the first model in Albania that offers two main facilities on Grant making (Partnership for Innovation to fund initiatives of local actors such as testing innovations and scaling solutions) and Brokering (for example, a PORTAL for connecting applicants, service providers and funders /donors or making market information transparent and accessible).
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster	5


(1 Low – 5 high)	
Name of the actor	Albanian fertilizer and agri-business dealers association 
Contact details	Email:afada@abmc.org.al
Legal Status	Agri-business association
Short presentation	AFADA has been established in 1993, supported by IFDC-USAID project. AFADA is one of the most active and organized structures inside the Agro-Business Council of Albania – KASH, and is a leading force in reforming the agricultural policies not only for this particular sector, but for all other industries related to agriculture in Albania.
Offered services/products related to Agriculture/greenhouse industry	AFADA's members are Merchants who are interested and committed to the market development; Agents of technology transfer; Providers of high quality products; Albanian businessmen of small, medium and large scale enterprises. The AFADA's main products are: Greenhouse building materials; construction materials for agriculture; high Quality Seeds (wheat, corn, vegetables, fodder, etc.); Crop protection products; fertilizers; Joint ventures/partners for exporting products.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Albanian Agricultural Mechanization


	 <p>Association</p>
Contact details	e-mail: avalb@abmc.org.al
Legal Status	Non Profit Organisation
Short presentation	AVALB has been founded in march 1998. The association's mission is to increase the efficiency and professionalism of the business developments in agricultural field.
Offered services/products related to Agriculture/greenhouse industry	The association represents the interest of its members in the related state institutions. AVALB also provides technical support with local and international specialists. It offers also up to date information on agricultural mechanics on the following topics: marketing, legal framework, new technologies and business management. It participates in field demonstrations and in national and international fairs. It tries to increase the level of training through seminars and training courses. It provides technical assistance in the relations with the financial institutions.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Albania Energy Association  

Contact details	Email: info@aea-al.org Telephone: +355 45628191 or +355 672043806 Website: https://aea-al.org/ Address: Blv.Zogu 1, PO Box 2424/1, Tirana, Albania, 1001
Legal Status	Non Profit Organisation
Short presentation	The Albania Energy Association is a not-for-profit industry association, established in 2011 to represent Albanian and international energy producers, consumers and promote the use of sustainable energy in Albania and West Balkan. The main aim of the association is promoting sustainable a renewable energy usage in the country.
Offered services/products related to Agriculture/greenhouse industry	AEA operates in different energy's production fields such as: Hydro-power, wind, bio fuels, geo-energy, oil&gas, biomass and biogas.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Albanian Association of Marketing 
Contact details	Email: info@aam.al Telephone: +355 042415890 Website: https://aam.al Address: Blv.Zogu 1, PO Box 2424/1, Tirana, Albania, 1001
Legal Status	-
Short presentation	AAM is specialized in marketing disciplines, market intelligence and channels, technologies and other market related activities. Founded in 2010, AAM currently counts many achievement and cooperation with prominent local and international organizations
Offered services/products related to Agriculture/greenhouse industry	AAM applies its concepts functionally to different domains and sectors, including Agriculture, Environment, SME

	Development, and Education. The aim of the association is to alter the cooperation of stakeholders in various industries, and develop and ad hoc marketing strategies to different market issues.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Albanian Association of Municipalities  Albanian Association of Municipalities
Contact details	Email: aam@albmail.com Telephone: +355 04 246 8492 Website: https://aam.org.al/en/ Address: St. "Skerdilajd Llagani", Tower no. 1, App. 33, Tirana, Albania
Legal Status	Nonprofit, nonpolitical, nonreligious association
Short presentation	The Albanian association of Municipalities is a volunteer and independent union of Albanian municipalities which want to contribute in the protection of common interests of the units of local government of the cities. Association counts as its volunteer members, all municipalities of Albania. AAM has the status of a non-profit organization (NGO) with a geographical spread across the country.
Offered services/products related to Agriculture/greenhouse industry	The association plays an important role in representing the interests of local municipalities in the Albanian Parliament and institutions in general. It represents also Albanian municipalities in relations with other Albanian and foreign organisms, in and out of the country.
Registration in any Agriculture Cluster/association	Yes

Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Albanian-American Development Foundation  Albanian-American Development Foundation
Contact details	Telephone: +355 4 222 2408 Website: aadf.org Address: Str. Ibrahim Rugova, Green Park Complex, Tower 2, 12th Floor, Postal Code 1019,, Tiranë, Albania
Legal Status	not-for-profit corporation
Short presentation	The Albanian-American Development Foundation (AADF) was created in 2009 by the Albanian-American Enterprise Fund with the support and encouragement of United States Agency for International Development (USAID) and the United States Government.
Offered services/products related to Agriculture/greenhouse industry	The main aim of the association is to promote the private sector development in the country. AADF primary concern is to develop initiatives and measurable solutions to promote sustainable development in this area. The association collaborates also with other organizations and institutions to maximize resources and form strategic partnerships that can catalyze change.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	Network of Associations of Local Authorities of South-East Europe 

Contact details	Email: info@nalas.eu Telephone/Fax: +389 23090818, +389 23090818 Website: http://www.nalas.eu/ Address: NALAS Secretariat Varshavska 36 A, 1000 Skopje, Republic of North Macedonia
Legal Status	Non profit Organisation
Short presentation	The Network brings together 14 Associations which represent roughly 9000 local authorities, directly elected by more than 80 million citizens of this region. The NALAS Secretariat, based in Skopje, is responsible for the overall coordination and the implementation of the activities.
Offered services/products related to Agriculture/greenhouse industry	In line with its action plan, the NALAS Secretariat organizes task forces on specific themes important to local government in South-East Europe. The NALAS Task Force on Energy Efficiency addresses the increasing issues with energy in South East Europe. this task brings together energy experts, municipal energy managers, mayors and other professionals who contribute together in mitigating the energy problems by proposing changes in the legislation, collecting best practices, encouraging better use of the available energy and employing renewable sources of energy.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	The Albanian Microfinance Association 
Contact details	Website: http://ama.com.al/index.php
Legal Status	Non Profit Organisation
Short presentation	The Albanian Microfinance Association

	brings together the most consolidated Albanian microfinance institutions (MFIs) representing altogether an outstanding loan portfolio of ALL 13.257.292.608 (appx. USD 120 million).
Offered services/products related to Agriculture/greenhouse industry	AMA's main activities are: representing when necessary, its members to national or international gatherings, legislative consultations and business events; supporting the technical and institutional consolidation of its members by exchanging best-practices and identifying financial and economic trends etc.; promoting the access to finance, responsible and social financing and the microfinance sector as whole.
Registration in any Agriculture Cluster/association	Yes
Impact Level to project Cluster (1 Low – 5 high)	5
Name of the actor	<p>Agro & Social Fund</p> 
Contact details	<p>Email: info@asfund.org Telephone/Fax: +355 46 31 57 43 Website: https://asfund.org/</p>
Legal Status	
Short presentation	Agro & Social Fund is a Financial Institution oriented toward development, and social focus, especially in agro, small and medium business sector, in rural and urban areas.
Offered services/products related to Agriculture/greenhouse industry	The institution provides funding especially to small and medium enterprises that operates in the agricultural field in Albania. The institution is concerned in the development of a more sustainable agricultural sector because it is a strategic economic activity and contributes to the largest number of job places in the

	country.
Registration in any Agriculture Cluster/association	n/a
Impact Level to project Cluster (1 Low – 5 high)	5

3. Stakeholders Analysis

This report documents a wide range of stakeholders, including but not being limited to: national / regional / local public authorities such as ministries, regional agencies and municipalities; higher education institutes that specialize in the field of agriculture, agro-tourism and agro-industry; organizations supporting businesses and other non-government and/or non-profit organizations; small and medium businesses in the required area of expertise and the general public including farmers and greenhouse owners. Table 5 provides a more detailed view of all types of stakeholders that are included in the database and foreseen to take part in the project's activities.

Table 5 – Analysis of stakeholders of the 4-helix

Type	Total No	Public		Private		Other		SMEs	Large Companies	Clusters/ Associations	Manufactures	Farmers	Research centres/institutions	Service providers
		No	% (of total)	No	% (of total)	No	% (of total)							
Enterprises	14	0	0	13	92,86	1	7,14	9	4			22		1
Academia	8	5	62,5	3	37,5	0	0						5	3
Government	16	16	100	0	0	0	0							16
Civil Society	19	1	5,26	9	47,37	9	47,37			6			1	3
Total	57	22	38,6	25	43,85	10	17,54	9	4	6		22	6	23

In particular, considering the type of stakeholders / beneficiaries there is a total of 57 stakeholders, out of which 14 (or 25%) come from enterprises (the farmers are excluded); 16 (or 28%) are governmental institutions, 8 (or 14%) are part of the academic world and research institutions and 19 (or 33%) are actors coming from the

civil society and nonprofit organization, as shown in Diagram 1. Furthermore, around 44% of the identified key actors are private institution, 39% are public institutions and 17% are Non Profit Organisations.

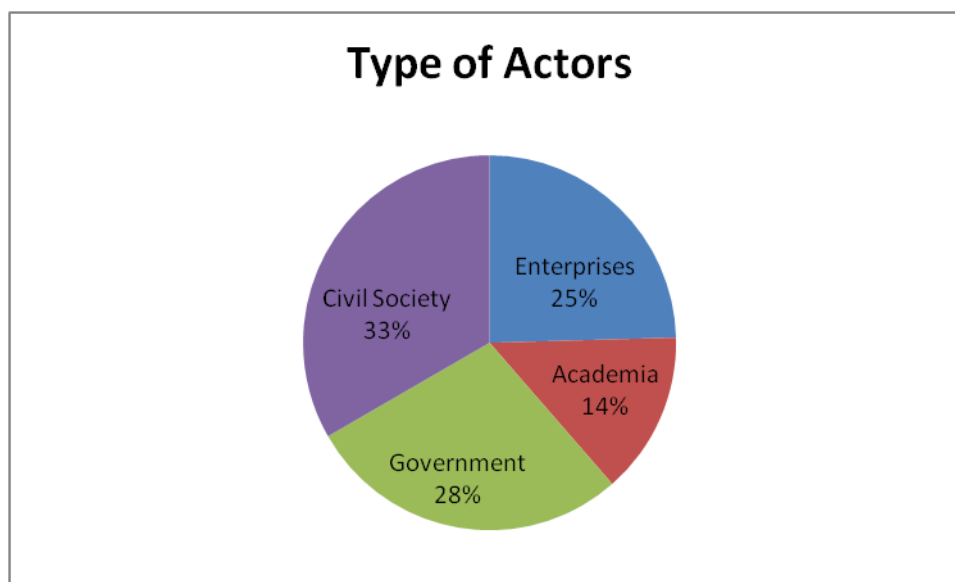


Diagram 1: Type of 4-helix actors (key identified actors)

Furthermore, the 22 farmers (all in the Region of Berat) that own a greenhouse are not included in the ENTERPRISES section, because (at least in Albania) they have a different form legal status. A detailed analysis of farmers of the greenhouses sector (Diagram 2) shows that their farm size varies from 0.2 ha to 2.7 ha. As observed, the majority of farmers in the greenhouse industry in the region of Berat (68%) own a greenhouse smaller than 1 ha.

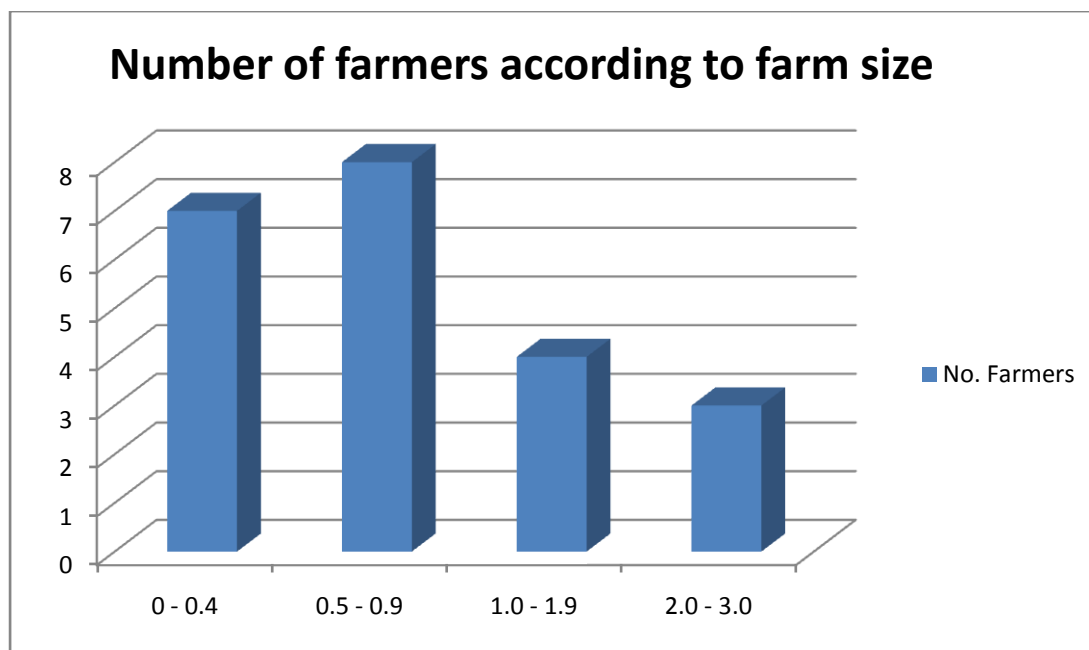


Diagram 2: Number of farmers according to farm size

If categorized by the level of impact, 34% of them are considered to have a high level of impact, whereas 21% have a very high level of impact. 30% of stakeholders and beneficiaries have a moderate level of impact, and the remaining 15% of stakeholders have a low level of impact. These numbers, at least at this phase, are estimations predicted by the supposed role of each beneficiary in the project. A more realistic view will be presented in the latter phases.

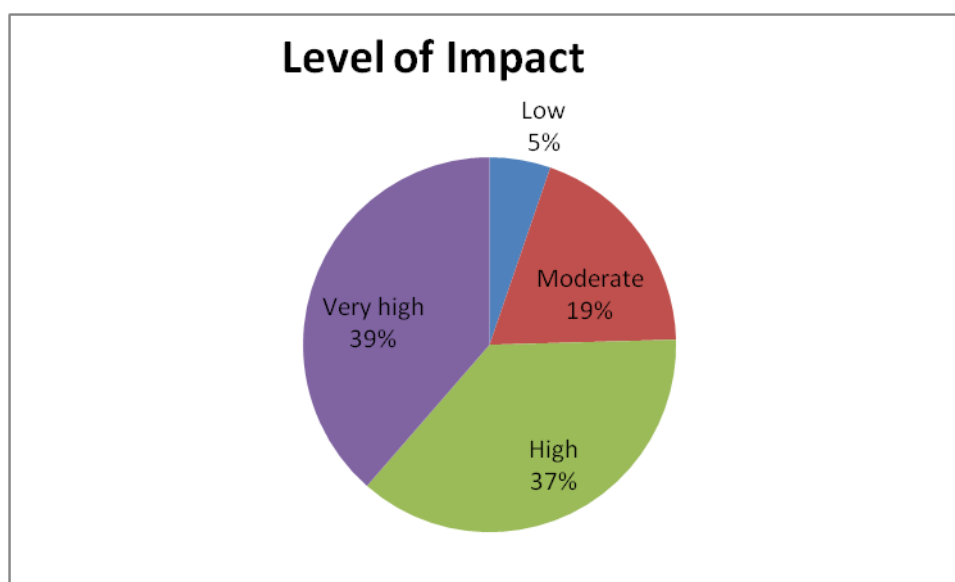


Diagram 3: Level of impact to ATI-Cluster of identified stakeholders / beneficiaries (excluding farmers)

4. Conclusions

The overall objective of the “MED Greenhouses” project is to improve eco-innovation capacities of public & private actors in the greenhouse/agriculture sector, through stronger transnational cooperation, knowledge transfer and better collaborative networks.

This report constitutes of developing a database of stakeholders and beneficiaries in the involved area that will benefit and be an important part of the project activities. As presented, the list of stakeholders is composed by a wide variety of beneficiaries, which include: greenhouse farmers, businesses specialized in agro-food and greenhouse industry, policy makers and public institutions, research and technology institutes, unions and associations in support of farmers and businesses, among others.

This composition of stakeholders / beneficiaries will facilitate the successful implementation of project’s activities. It will serve as a common ground for creating and strengthening a network of bodies capable of developing and implementing policies from which will benefit a wide range of actors in the greenhouses / agriculture sector. Furthermore, having a wide range of stakeholders creates optimal conditions for sharing and transferring knowledge and for stimulating the use and application of innovative technologies.